

## ACQUISITION OPPORTUNITY #D-1892

### NICHE EQUIPMENT DEALERSHIP

#### PROFILE:

The Company has exclusive and non-exclusive agreements with leading manufacturers/ brands of equipment sold to a niche market. The Company sells in a large territory and has an extensive diversified customer base.

Several recent acquisitions has changed the focus of the Company and significantly enhanced the potential growth opportunities. The owner is leveraged more than he would like to be (because of the acquisitions, the growth, and other investments) and has decided to sell. His preference is to find a 50% active or inactive partner to assist with the growth of the Company. He will also consider selling the entire Company.

#### INVESTMENT HIGHLIGHTS:

- Highly recognized brand
- Sales up 77% in 2005
- Niche leader in certain segment
- “Under marketed” exclusive territories
- Diverse customer list
- Parts & service – 20% of revenue
- Experienced staff in place
- Owner willing to stay

#### Financial Summary:

	9 mos 2005	2004*	2003*
Sales \$	3,822	2,606	2,011
Net Income \$	210	205	16
EBITDA (recast) \$	369	N/A	N/A

\*Not relevant; changed business starting 2005

Assets/Liabilities as of 9/30/05 Included:	
Accounts Receivable	932
Inventory	2,672
Fixed Assets	955
Trade Payable Floor Plan Liabilities	(2,962)
Net Assets	1,597

Note: Buyer will need financial capability to qualify for floor plan financing and should have additional capital or borrowing capacity for growth

#### PURCHASE PRICE:

The Company is offered for sale – 100% or 50% interest. For 100% the Purchase Price is \$2,000,000 based on an asset sale; includes net assets of \$1,597,000 (see above based on 9/30/05 balances).

FOR FURTHER  
INFORMATION CONTACT:

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