

**ACQUISITION OPPORTUNITY #M-1883**

**ORTHOTICS/PROSTHETICS/DME PROVIDER**

**PROFILE:**

This full service orthotics, prosthetics and DME provider encompasses a broad scope of care from initial consultation, to design and fabrication, and follow up active independent living. Started in 1999, the Company has grown each year in staff and revenues.

**INVESTMENT HIGHLIGHTS:**

- Revenues generated – orthotics (primarily foot and ankle) 50%; DME (primarily wheelchairs) 40%; prosthetics 10%
- 90% of orthotic and prosthetics devices are custom manufactured
- Payments – 50% Medicare/Medicaid; 30% commercial insurance; 20% private pay
- Three locations – East, West and Central Cincinnati
- Established referral base of surgeons, physicians, physical therapists, nursing homes and hospitals
- Ten (10) licensed and certified orthotic and prosthetic technicians on staff

**PURCHASE PRICE:**

The business is being offered as an asset sale, free and clear of all liabilities. The Seller is open to any and all offers.

**Financial Summary:**

	2004	2003	2002
Sales	1,176,394	821,994	698,917
Gross Profit	569,994	517,118	377,321
ACF	70,479	49,173	47,159

Adjusted Cash Flow (ACF): Pretax profit of the business before owner's salary and perks, depreciation and interest.

Included in the Sale:	
Furniture, Fixtures & Equipment	56,000
Inventory (at Cost)	30,000
Total	86,000

**FOR FURTHER  
INFORMATION CONTACT:**

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