

ACQUISITION OPPORTUNITY #M-1935s

SPECIALTY PRINTING COMPANY

PROFILE:

This well established, minority owned specialty printer provides services to both commercial (57%) and government (43%) customers. This well managed business has generated excellent cash flow and has excellent growth opportunities. This is an excellent opportunity for an acquisition by an existing minority business or by the successful individual who wishes to own his own business.

INVESTMENT HIGHLIGHTS:

- Serves niche markets
- Excellent equipment
- Largest customer under contract renewable through 2009
- Leased facilities (from current owner) situated on nearly seven acres, allowing room to expand without relocating
- Growth opportunities exist for sales and marketing oriented acquirer

PURCHASE PRICE:

The business is being offered as an asset sale for \$9,000,000.

Financial Summary: (000's omitted)

	Projected 2006	2005	2004	2003	2002
Sales	11,400	9,965	11,011	8,154	8,081
Gross Margin	4,161	3,452	3,913	3,063	3,179
EBDITA	1,953	1,598	2,105	1,616	1,922

Assets Included in the Sale:	
Working Capital (A/R - A/P)	1,000,000
Inventory (cost)	500,000
Furniture, Fixtures & Equipment (cost)	3,784,000

EBDITA: Earnings Before Depreciation, Interest, Taxes & Amortization

FOR FURTHER
INFORMATION CONTACT:

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