

ACQUISITION OPPORTUNITY #M-1987s

CNC MACHINING SHOP WITH PRODUCT LINE – SW OHIO

PROFILE:

This very successful, well established (30+ years) CNC machine shop developed a product line that they successfully introduced in 2004. They expect sales for the product line to be in excess of \$1,000,000 in FY 2008. The product line, sold to regulated dairy, food, beverage and pharmaceutical markets, has outstanding potential for further growth, but the owners are more interested in retirement than in investing additional capital and energy into maximizing the potential that exists. Key employee with years of experience in the product line's market is "on board" for the future growth of the Company.

INVESTMENT HIGHLIGHTS:

- Exceptional reputation for quality work
- Proprietary product with substantial upside growth potential
- Highly qualified, long-term employees
- Excellent equipment – broad range of capabilities (FMV \$1,500,000)
- Patent pending
- Loyal customer base – machining
- Facility 27,000 square feet; exceptionally clean (est. FMV \$1,100,000)
- All inclusive job shop management software

PURCHASE PRICE:

The business and the real estate, which is owned within the corporation, is offered on a stock basis at an asking price of \$4,200,000.

Financial Summary:

| Income Summary (FYE 9/30) - 000's omitted | | | | |
|---|---------------|-------|-------|-------|
| | Proj. 2008 | 2007 | 2006 | 2005 |
| Sales | 4,000+ | 3,830 | 3,788 | 3,651 |
| EBDIT (recast) | 640 | 577 | 589 | 738 |
| % of Sales | 16.0% | 15.0% | 16.0% | 20.0% |

EBDIT (recast): Earnings Before Depreciation, Interest & Taxes.

| Balance Sheet (as of closing) | |
|---------------------------------------|--------------|
| Current Assets | 1,384 |
| Fixed Assets | 609 |
| TOTAL ASSETS | 1,993 |
| Current Liabilities | 217 |
| Long-Term Liabilities* | - |
| Shareholder Equity Adjusted | 1,776 |
| TOTAL LIABILITIES & EQUITY | 1,993 |

*Sellers will retire interest bearing debt at closing.

FOR FURTHER INFORMATION CONTACT:



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