

Acquisition Opportunity R-1904

RETAIL SPORTING GOODS – CUSTOM EMBROIDERY & SILK SCREENING

This is a retail sporting goods business (typical products from companies such as Easton and Rawlings) but with a focus on selling team uniforms, shirts and caps that have been screen printed or embroidered with the team's or school's logo. The company is also in the process of adding significant corporate business (embroidered apparel).

The company owns a 3-head and two 1-head embroidery machines and does all embroidery in-house.

In 2004 the company started doing its silkscreen business in-house which not only improved margins but also improved their ability to control quality and delivery – thus allowing them to secure new business.



The business has a solid history of successful operation with substantial repeat business, due in part to its inventory of team logos on file for screen printing – and satisfied customers.

The business continues to show improving gross profit and sales. One or more of the principals are willing to remain with the business over an extended period to assist the new owner in maintaining and growing the business.

PURCHASE PRICE:

The business is offered for sale for \$250,000 free and clear of debt. The real estate is also available.

Financial Summary:

	2006 Projected	2005 Estimated	10 mo. 2005	2004	2003
Sales \$	550,000	475,000	398,000	335,000	257,000
ACF \$	100,000	80,000	66,000	47,000	14,600

ACF: Pretax profit of the business before expenses of owner compensation and perks, deprec., interest.

Assets Total	\$173,000
Inventory	\$ 68,000
Equipment	90,000
Receivables	15,000

**FOR FURTHER INFORMATION
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