

ACQUISITION OPPORTUNITY #S-1898

ELECTRICAL CONTRACTING BUSINESS

PROFILE:

This well established Cincinnati area electrical contractor serves primarily commercial accounts (home builders). Key accounts have been customers for many years. Excellent opportunity for contractor wishing to add to their business, or individuals able to improve revenues.

INVESTMENT HIGHLIGHTS:

- ◆ Well established turn-key operation
- ◆ Experienced, well trained employees
- ◆ Long-term relationships with customers
- ◆ Growth opportunity with improved marketing
- ◆ Large potential market

PURCHASE PRICE:

The business is being offered as an asset sale, free and clear of all liabilities for \$175,000.

Financial Summary:

	2005	2004	2003	2002
Sales	514,000	530,000	664,000	698,000
ACF	(45,000)	(52,000)	-	74,000

Adjusted Cash Flow (ACF): Pretax profit of the business before owners' salary and perks, depreciation and interest.

Assets Included in the Sale:	
Accounts Receivable	50,000
Inventory	17,000
Fixed Assets (FMV)	23,000
Customer List and All Intangibles	
Total	90,000

FOR FURTHER
INFORMATION CONTACT:

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