

## **CONFIDENTIAL BUSINESS PROFILE**

*Client Number H-3142*

### **Courier Service**

**DESCRIPTION:** This minority owned business has been established for approximately six years. The Company operates twenty-four hours a day, seven days a week, year round. The deliveries are primarily small with emphasis on the medical, payroll, and financial industries. The company has authority to operate in seven states. This Company's growth and customer satisfaction is the result of the team's ongoing commitment to provide transportation services with the highest on time performance rate and service levels of any courier service in the region. The Company is well known and respected in the industry. Top line management is in place with extensive industry experience. The seller would like the buyer to have a seamless transition into this unique business opportunity. Company is an excellent acquisition candidate as a stand-alone entity with growth potential or as an add-acquisition for an existing synergistic organization.

**FINANCIAL INFORMATION:** The Company has approximately \$2.4 million in revenue with an adjusted cash flow in excess of \$145,000. Revenue is consistently increasing and there appears to be significant opportunity to capture additional market share. First quarter 2006 results indicate a 26% increase over the same period in 2005.

**LOCATION:** Midwest

**EQUIPMENT:** A detailed schedule of equipment included in the sale is available upon request.

**EMPLOYEES:** There are eight full time employees and 74 independent contractor drivers. The independent contractors are paid a commission and are expected to supply their own transportation and communication equipment.

**LEASE INFORMATION:** The Company occupies 3,300 square feet at a base rental of \$1,718.75 per month. The lease expires August, 2008

**REASON FOR SALE:** The Seller is semi-absentee and desires to pursue other business interests. The Seller recognizes this opportunity and has chosen to sell the business to a purchaser who can further capitalize opportunities only available to minority owned companies in this marketplace.

**TRAINING:** The Seller is willing to train and transition new ownership for a mutually agreeable period immediately following closing to ensure a seamless business transition.

**ASKING PRICE:** Due to the unique nature of this business and the various acquisition structures that the Seller is willing to consider, it will be assumed that the Purchaser and/or the advisors of the Purchaser will possess sufficient financial sophistication to determine the business value and submit a letter of intent for consideration.

**IMPORTANT NOTE:**  
**INFORMATION IS BELIEVED TRUE, BUT IS NOT VERIFIED**  
**NO WARRANTY IS EXPRESSED, NOR IS IT IMPLIED.**